Jacques GALLOY

52 years old - Nov 11, 1970 Chemin de la Julienne 35 BE-4671 Saive Home/Office: +32 (4) 374.23.74
Mobile: +32 (497) 44.67.36
Private: jacques@galloy.be
Business: jacques.galloy@gaudeto.com
Belgian, Married 25yrs, 5 children 29 > 15

Executive summary

25+ years of business leadership experience and active participation of successful international expansion in both private and public equity capital markets focusing on: Digital Imaging, Medical Technologies, Digital Media and Digital Transition. Graduated as HEC Commercial Engineer, main background in finance, M&A, business development. Current investor in 7 companies, entrepreneur in 5 businesses and charities, 10+ board mandates including charities. 12 years experience as Board member and CFO of EVS, worldwide leader in TV Technology niches, a top 30 Belgian listed company. 8 years as co-founder and chairman of the Board of dcinex, private equity company, European leader in digital cinema. Prior to that, 4 years in RTL Group (LU, NL and BE) and 4 years at PWC (LU). French speaking native, fluent in English and Dutch, strong working knowledge in German.

EXPERIENCE ------

Since 2012: GAUDETO SPRL – Business Angel, Consulting and Asset Management
Owner and Managing Partner - www.gaudeto.com, current portfolio

• Medical Technologies SME's

- Apr 2017 .. : TRASIS (Liège, BE), 2% shareholder and board member next to the founders. Leader in Nuclear Medicine Tracers, 300 staff, sales CAGR +30% to 55m, worldwide. Managing M&A. Strategic, financial & organizational advices. www.trasis.com
- o Sept 2015 ...: **Osimis** (Liège, BE), 7% shareholder & Chairman of the Board. Start-up in Artificial Intelligence solutions for digital imaging in radiology. www.osimis.io
- Oct 2015 .. : **A7-Software** (Liège, BE) 3% Investor & Board member, Seraing (B) Start-up in Health Data Management based on secured mobile apps. www.andaman7.com

Media & Tech companies,

- Jan 2015 .. : ATEME (Paris, F), independent board member and chairman of the audit committee. Leader
 in advanced video compression and multiformat repurposing for TV networks and distributors, listed on
 Euronext Paris. 90m+ sales, CAGR +20%. www.ateme.com
- o Feb 2019 ..: **1RCF Belgique** (Wavre, BE), Founder and MD of a nationwide radio station in DAB+ and streaming. 7 FTEs, 65 volunteers, 300k€ annual budget. Full digital strategy.
- Sept 2022 .. : MaRadio.be (Brussels BE) board member. Platform gathering all french speaking Belgian private and public radio stations in order to manager the digital transition. www.maradio.be
- May 2012 -..: MyDimm.com (Eupen, BE), Co-founder, 33% shareholder and director. Pioneer start-up in the design, manufacture and delivery of online custom-made furniture; Fast, qualitative and cheap. More than 3m€ cumulated sales. www.mydimm.com
- Oct 2015 ..: Yago (Brussels BE), 3% shareholder, first digital platform to simplify, optimise and manage personal insurance online in Belgium. Already more than 10.000+ customers. www.yago.be

Charities

- o egliseinfo.be (Saive BE), founder, geo-app for masstimes in BE, 2.500 churches, 1 million queries per year
- o **Sanctuaire** de sainte Julienne de Cornillon, anno 1116, (Liège, BE), MD, creation of a beguinage next to the poor clares monastery, revival of the site, activities for kids and youth. <u>www.saintejulienne.org</u>
- o Jun 2014 ..: KTO TV (Paris, F), 24/7 french speaking catholic TV on cable & satellite www.ktotv.com
- o Apr 2016 ..: **SAJE Cinema** (Paris, F), board member. Movie distributor <u>www.sajedistribution.com</u>

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PAST MANDATES AND EXITS -----

- Feb 2018 Dec 2021: **Noshaq** Independent Director & Member of the Audit Committee, Liège (B) Regional investment holding company controlled by the government. AUM 500m€, stakes in 400 companies. www.noshaq.be
- Oct 2013 Jul 2019: X-RIS (X-Ray Imaging Solutions) Shareholder, Director & Financial Advisor Herstal (B) Pioneering start-up in X-ray based industrial imaging solutions and systems. www.xris.eu Exit with 5x valuation.
- Jan 2014 Mar 2019: **PhysIOL** Shareholder, Board Chairman Angleur (B) <u>www.physiol.eu</u> Leader in the manufacture and sale of intraocular implants with optical correction. Sales 70m, EBIT 65%. Sold with x7 valuation to BVI Medical.
- Feb 2014 May 2015: **XL Video** Independent Board Member next to GIMV Oostende (B) Leader in the rental of display solutions and systems for events and trade shows. Sold to world leader PRG Media. www.xlvideo.com

FULL-TIME OPERATIONAL COMMITMENT -----

Nov2001- EVS BROADCAST EQUIPMENT SA (HQ Liège) – World Leader – TV Technology Dec2013: 2013 sales €128m; EBIT margin 44%; 95% export sales – www.evs.com

2% shareholder, board member, CFO & EVP Corporate Services - World leader in IT and electronic systems for live TV production; listed group. Participated in the development of a company with 70 employees and sales of EUR 30 million in 2001 to a group with 500 employees and sales of EUR 128 million in 2013, EBITDA margin of 44%. Stock price from 2.7 EUR to 55.0 EUR at my leave. Set-up of 10+ foreign affiliates. 100+ roadshows in EU

and USA. 2009 CFO of the year.

Nov01-Apr13 : dcinex S.A., now part of Eclair (Liège) – Digital Cinema European leader – 41% EVS affiliate

(EVS affiliate) 2013 sales €94m and EBITDA margin of 30% - www.dcinex.com, now https://cinemanext.com

Co-Founder and Chairman of the Board, representing EVS

2 % shareholder, Creation, development and consolidation of a pioneer player in the digitization of 10.000 cinemas in Europe. Challenge was to replace the 35 mm rolls by a digital platform. Invention of the VPF third party financing model. Securing 400m EUR debt facility and VPF agreements with Hollywood majors.

Apr97-Nov01: RTL GROUP – European leader in TV and Radio - Luxembourg Holding, Hilversum, Bruxelles

Finance Controller for International TV & Radio Operations - Project Manager

Participation in Bel RTL / Radio Contact merger; IP Advertising acquisition www.rtl.com

Sep93–Apr97: PRICEWATERHOUSECOOPERS - AUDIT - Luxembourg (L) - Advanced Audit Senior

Audit of banks, life insurance companies, investment funds, industrial companies, Luxembourg

main Hospital. www.pwc.com

PROFILE ------

Sep88-Jun93: Master's Degree in Commercial Engineering (Magna cum laude), Ulg-HEC Liège (B)

Jan91-Jun91: Erasmus RijksUniversiteit **Maastricht** (NL), Bedrijfseconomie

Languages: French: native, English: fluent, Dutch: fluent, German: everyday and negotiations

Family, friends, real estate development, walk, nature, guitar, video and creative editing, 30 sheeps https://www.linkedin.com/in/jacques-galloy-b480471/

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